

Global Connectivity

# **Cloud Computing**

# SANGFOR WAN OPTIMIZATION

SANGFOR WANO (Wan Optimization) provides your company with a competitive edge by expanding your business potential. WANO lets you have a seamless connectivity among offices, research facilities and manufacturing plants in different locations, locally or globally.

Connecting your employees directly over the same network environment with the same performance, enhances both your productivity and business continuity.



# Access

Wide Area Network

Remote



**Data Reduction** 

**Application Acceleration** 

**Transmission Optimization** 

**Visibility & Priority** 

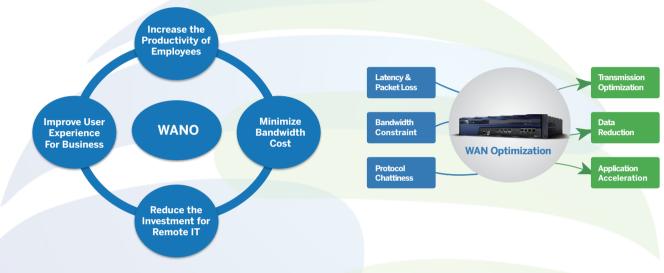
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## SANGFOR WAN Optimization

Most business applications perform well on the LAN. However those applications do not operate or transmit efficiently on the WAN due to its protocol structure and dependence on low latency. This problem is often overlooked until the application performance has been degraded by the bandwidth.

With the deployment of SANGFOR WAN Optimization solution, headquarters, office branches and partners can experience an accelerated network performance on critical applications and data exchange anywhere in the world. It delivers a LAN-like experience over the enterprise WAN.



### **Data Reduction** Reduce redundant data up to 95%

SANGFOR WANO is using a leading Byte Cache Technology that allows deduplication of data across the WAN on subsequent transmissions. Once data has been transmitted from one end to the other, it is cached at byte level.

As we all know, different compression algorithms have different compression efficiency for different data. A single compression algorithm is unable to achieve the maximum compression ratio. Sangfor WANO is built-in with 3 compression algorithms, combined with dynamic compression technology, it can minimize the amount of data transmission.

WANO prevents repeated data transmission over the WAN, eliminating redundant data which occupies up to 95% of WAN traffic. It can deliver cached data at LAN speed !

### **Application Acceleration**

### Improve user experience of business applications

SANGFOR Acceleration Technology is not related to the application itself, but is based on the TCP/UDP acceleration technology, which can virtually accelerate any application.

Application acceleration is especially designed to accelerate the most common and popular business applications. It performs proxy to protocols of MAPI, HTTP/HTTPS, CIFS, Oracle EBS, Citrix, RDP and SMTP, boosting the performance of a wide range of applications such as Exchange, SharePoint, ERP, CRM, Lotus Notes, Backup, SAP, Disaster Recovery, FTP and so on.



### **Transmission Optimization** Improve the quality of link

HTP (High-Speed Transmission Protocol) technology is an optimization technology based on the transmission layer. It can improve link quality and transmission performance of applications and therefore help users get a better user experience.

SANGFOR WANO optimizes the TCP and UDP protocols to reduce the impact of latency and packet loss on long-distance transmission.

HTP-TCP optimizes WAN transmission by selective/fast retransmission of lost packets, improving the efficiency of congestion control mechanism in traditional TCP protocol which significantly boosts the WAN link performance. HTP-UDP can also reduce the packet loss of UDP. In order to reduce the packet loss under different latency environments, HTP-UDP is built-in with 2 algorithms: UDP proxy and FEC technologies, which can effectively improve the transmission performance of UDP based applications such as Video conference.



LocalImage

Remote Image

Remote Image with WANO

### **Priority** Assign priority to the traffic

SANGFOR WANO provides powerful features which can prevent bandwidth congestion through priority and policy control over non-critical applications and recreational traffics.

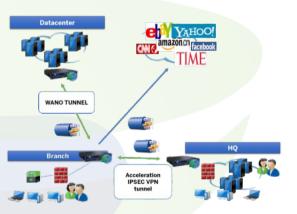
With its built-in signature database of over 1800+ applications, WANO can do precise flow control of applications in acceleration tunnel and IPSec tunnel.

### Better knowledge of your network

### Identify the trends of BM for better tuning

WANO report analysis enables IT managers to identify the changing trends of bandwidth utilization for better tuning of their internal policies. WANO's report provides specific details on functions and logs stored internally.

WANO also displays live information on current traffic movement by application proxy and segmented time intervals. Obvious statistic information on usage empowers system administrators to take the right steps on bandwidth management.

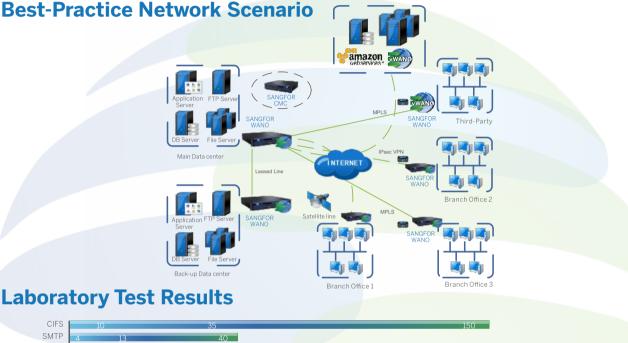


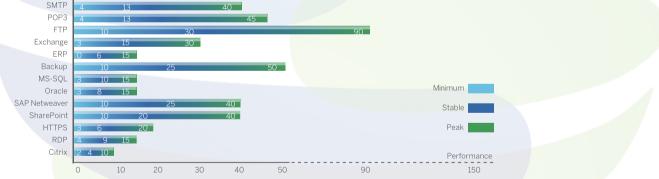


### **Extras**

### Value-added features

- CMC: Multiple WANO can be centrally managed by the CMC (Central Management Console).
- Portable Accelerator: Extend WAN optimization benefits to mobile users on Windows platforms.
- **vWANO:** Virtual version of the WAN Optimization product with full suite of WANO features.
- Built-in Firewall: Effective protection with stable and deep-packet inspection.
- **IPsec VPN:** Standard IPsec VPN combined with Optimization and Acceleration Technology of WANO.

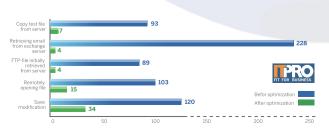




### **Professional Reviews**

"The appliance clearly delivers an impressive WAN acceleration performance for a wide range of applications and is remarkably easy to deploy."

- From IT PRO



"They come with an extensive range of optimization technologies as standard, are extremely easy to deploy and capable of delivering impressive boosts to WAN performance across a wide range of applications."

- From BINARY TESTING





### SANGFOR WAN Optimization (WANO)



Model	S4000-QE-I	S5000-QE-I	M5000-QE-I	M5100-QE-I	M5400-QE-I	M5500-QE-I	M5600-QE-I	M5800-QE-I	M5900-QE-I
Profile	Desktop	Desktop	1U	1U	1U	2U	2U	2U	2U
RAM	1G	2G	2G	2G	4G	4G	4G	8G	16G
HD Capacity	SSD 32GB	SSD 32GB	SSD 32GB	HDD 500 GB	HDD 500GB	HDD 500GB	SSD 240GB	SSD 240GB * 2	SSD 240GB * 2
Optimized Throughput	3 Mbps	6 Mbps	15 Mbps	30 Mbps	60 Mbps	100 Mbps	200 Mbps	400 Mbps	650 Mbps
Traffic Shaping Bandwidth	10 Mbps	20 Mbps	45 Mbps	60 Mbps	100 Mbps	200 Mbps	400 Mbps	800 Mbps	1.5 Gbps
Optimized TCP Connection	500	1,000	2,000	3,000	6,000	8,000	8,000	20,000	50,000
Optimized Remote Branches & Clients	10	20	32	32	100	300	500	1,000	1,000

#### Power and Physical Specifications

Dual Power Supplies	N/A	N/A	N/A	N/A	N/A	N/A	V	$\checkmark$	$\checkmark$
Power [Watt] (Typical)	25 W	25 W	25W	25W	176 W	176W	212 W	212 W	212 W
Temperature	0°C~40°C								
Relative Humidity	5%~95% non-condensing								
System Dimensions (W×L×H mm³)	275x175x44.5	275x175x44.5	430x300x44.5	430x300x44.5	430 x375x44.5	430x500x89	430x500x89	430x500x89	430x500x89
System Weight	1.5 Kg	1.5 Kg	4.0 Kg	4.20 Kg	6.5 Kg	12.5 Kg	12.5 Kg	15.3 Kg	15.3 Kg
Network Interfaces									
Bypass (copper)	N/A	1 pair	1 pair	1 pair	3 pairs				
10/100/1000 Base -T(WAN)	1	2	2	2	4	4	4	4	4

10/100/1000 Base -T(LAN)	1	1	1	1	1	1	1	1	1
10/100/1000 Base -T(DMZ)	1	1	1	1	1	1	1	1	1
SFP(WAN)	N/A	N/A	N/A	N/A	N/A	2	2	4	4
Serial Port	RJ45×1	RJ45×1	RJ45×1	RJ45×1	RJ45×2	RJ45×1	RJ45×1	RJ45×1	RJ45×1
USB	2	2	2	2	2	2	2	2	2

### vWANO®: SANGFOR Virtual WANO Appliance

Models			vWOC-5000	vWOC-5400	vWOC-5600	vWOC-5800			
Speed on Optimized WAN Port			10 Mbps	50 Mbps	100 Mbps	200 Mbps			
No. of TCP Cons. Accelerated			1500	4000	8000	20000			
No. o	of Sites an	d PACCs Supported	10	100	300	500			
		Recommended	>=4	>=4	>=8	>=8			
0	Memory (GB) Cache Di	Range	4-64	4-64	8-64	8-64			
nfig		Recommended	4	7	14	14			
Cor		Range	4 – 256	7–256	14 – 256	14 - 256			
VM Requi	Cache Disk Size (GB)		100 - 2000	100 – 2000	250 – 2000	250 – 2000			
(Ľ	Performance (IOPS)		>=100	>=200	>500	>=1000			
	I/O Throu	ighput (MB/s)	>=25	>=50	>=125	>=250			
		NIC	3	3	3	3			
	S	Supported Platforms		VMware vSphere, Microsoft Hyper-V					

WANO Mobile System Requirements

Operating System

### System Requirements for Mobile Client (Portable Accelerator)

obile Client	CPU
	Memory
e Accelerator)	Disk Space
	VPN Compatibility

Windows XP, Windows 7 & 8 (32/64 bit), Windows 8 (32/64 bit, no support for tablets)

Cisco, Juniper, Nortel, Microsoft, Open VPN

Celeron 1.5 GHz 256MB

2GB



### **SANGFOR WAN Optimization (WANO)**

### **Product Features**

Data Reduction			- Report of real-time and historical traffic, analysis of		
Byte Cache	- Data cache at byte level to ensure the WAN data traffic is deduplicated and previously viewed data are served directly from the local cache to LAN.	Reporting	accelerated, non-accelerated traffic and sessions. - Generates/export reports in PDF format, support email		
	- Support shared cache among multiple WANOs.		subscription.		
Dynamic	Built-in with 3 kind of compression algorithms with		- Traffic visibility based on users, IPs, applications, etc.		
Compression	dynamic mechanism to choose the most proper compression (LZO, GZIP, QuickZO).		- Visibility of URLs with built-in dataset and customizable resources.		
HTTP and FTP file pre-fetching	Pre-fetch the static data from remote HTTP/FTP server to local WANO per configurable timetable.	Traffic Visibility	- Intelligent identification of traffics from P2P, IM, SSL, Proxy, etc. for full network visibility and control.		
Application Optimi	zation		- Support basic direction traffic, port and custom		
Application Identification	Automatically identify the application with the built-in Application Signature Database.		application.		
	Boost numbers of application performance such as	Scalibility	Virtual coffuero machine with full cuite of Sangfor WANO		
Application Proxy	Exchange, SharePoint, ERP, CRM, Lotus Notes, Backup, SAP, Disaster Recovery and FTP with application	vWANO	Virtual software machine with full suite of Sangfor WANO features.		
Application roxy	protocols proxy techonology supporting Exchange, HTTP/HTTPS, CIFS, Oracle EBS, Citrix, RDP and SMTP.	Portable Accelerator (PACC)	Install software client on PC to improve access speed and increase productivity of remote workers.		
TCP Proxy	Dynamically optimizes transmission control protocol with TCP proxy by intelligently emulating the cumulative acknowledgments.	Built-in IPsec VPN	- Built-in IPsec VPN for secure, fast and cost-effective deployment of remove office network.		
	Support certificate import method, identify and accelerate		- Support connection with third-party VPN gateways that use standards VPN connectivity.		
HTTPS Optimization	HTTPS protocol based applications.	Built-in Firewall	Packet Inspection Firewall to provide protection from DOS, ARP, etc. which improves gateway security and stability.		
Transmission Optin		Central Management	Unified management for multiple WANO devices via		
High-Speed Transmission Protocol (HTP)	hission loss and latency network environment such as satellite,		SANGFOR CMC (Central Management Console)		
HTP-TCP	HTP-TCP improves TCP transmission efficiency by	Network and Deplo	yment		
	expanding the transmission window, improving the congestion control algorithm and performing selective	Deployment	Gateway, Bridge, Single Arm, Double Bride, Double Arm.		
	quick retransmission.	Stability	<ul> <li>Hardware bypass, A/P.</li> <li>Support CDP+PBR, WCCP and NQA.</li> </ul>		
HTP-UDP	HTP-UDP supports FEC and UDP Proxy technologies and guarantee the stability of UDP based applications such as video conference by reducing packet loss and ensure	Web Management Console	Intuitive management console makes management easier and more effective.		
Priority & Bandwid	it runs with the highest priority. th Management	Hierarchical Administration	Functionality of different modules can be assigned to different administrators as needed via a hierarchical management paradigm.		
Bandwidth	Monitor and control bandwidth to prevent bottlenecks	Auto-Discovery of Applications	Configuration free for targeted optimizing applications.		
Management	so that network resources get correctly prioritized and levelly received.		Configuration free for connection between WANO		
	<ul> <li>Traffic guarantee/limit policy for uplink and downlink based on the bandwidth usage percentage of each pipe,</li> </ul>	Auto-Path Discovery	gateways.		
	max. bandwidth per user & application priority.	Configuration Backup	Support restore and backup of WANO configurations.		
BM Policy	- Exclusion policy based on applications, websites, file, users, schedules, destination IPs, etc.		- Real-time health status detection by monitoring network ports compatibility, disk information, routing settings,		
	- Block designated URLs or applications.	Network Diagnosis	Windows domain, IP conflict, etc.		
	- Identity and control applications running in IPsec tunnel	Diagnoolo	- Able to perform WAN diagnosis such as ping, route, show ARP, tracert, gwinfo, netstat via WebUI and offload maintenance.		
Visibility		Integrity	Support SNMP, Syslog.		
	System status, application connections, flow and				
Real-Time Monitor	network optimization status.	Pleas	e contact us by email if you need more information about our WANO features.		
Reporting	- Comprehensive reports include flow and optimization monitoring, allowing effective monitoring of the ever changing network environment.				
	- Provides visibility of a wide range of network information, including logs for alarms, errors and debugging.				



# SANGFOR TECHNOLOGIES

SANGFOR is the leading vendor of Application Security, Optimization and Internet Access Management in Asia. Founded in 2000, SANGFOR set a clear goal to build high performance, reliable and secure network devices that increase the business growth of our clients and at the same time decrease their Total Cost of Ownership (TCO).

SANGFOR currently has 55 representative offices located in major cities of mainland China, Hong Kong, Singapore, Malaysia, Indonesia, Thailand, United Kingdom and United States of America, with over 2000 employees, which 40% of them are dedicated to R&D.

In 2014, SANGFOR has got a record-breaking income and has continuously invested 20% of the revenue into R&D each year. So far, SANGFOR has provided solutions to over 28,000 businesses partners in various industries, among which lists a number of Fortune 500 companies, as well as hundreds of local government departments and famous education institutions.

# Awards & Achievements

- "Technology Fast 500 Asia Pacific Region" Award for 8 consecutive years from 2005 to 2012 by Deloitte.
- "Best Companies to Work for in China" Award from 2009 to 2011 by the Fortune Magazine.
- "Best Practice Award in Asia-Pacific Region" in 2010 by Frost & Sullivan.
- "Management Action Award" in 2012 by Harvard Business Review.
- "Business Security Contribution" Award in 2010 by Communication World.
- Sangfor SSLVPN no. 1 in Network Security market in Mainland China, Hong Kong & Taiwan according to Frost & Sullivan.
- No.1 for Secure Content Management Hardware and VPN Hardware segment in China according to IDC.
- Sangfor IAM listed for 5 consecutive years in the Gartner Magic Quadrant for Secure Web Gateways (2011-2015).
- Sangfor WANO listed for 3 consecutive years in the Gartner Magic Quadrant for WAN Optimization (2013-2015).

Mission

- Sangfor NGFW listed in the Enterprise Network Firewalls Magic Quadrant by Gartner (2015).
- Reviewed by NSS Labs with a "Recommended" rating in 2014 for SANGFOR NGFW (WAF test).

# Vision

Become the Global Leading Vendor of Advanced Network Solutions.

Provide Network Innovation, Focus on Network Security, Optimization and Virtualization.

## Values

- Continuous Innovation
- Collective Commitment
- Customer & Result Oriented
- Caring for Employees

# Our Notable Clients





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### **AVAILABLE SOLUTIONS**

- IAM : Internet Access Management
- WANO : LAN Speed on your WAN
- NGFW : Smart Firewall for Smart Protection
- WLAN : Fast, Secure & Value Added
- SSL VPN: Rapid, Secure & Simple

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